



# Small Business Outreach for Contractors

**January 28, 2015** 



### Agenda

- Welcome and Introductions:
  - Osayahde Nesbitt, Caltrans Small Business Program Liaison
- Caltrans Project Look ahead:
  - North, East, West, South
- Alameda County SBDC
  - Lee Lambert, Director
- Access to Capital, Opportunities, and Bonding:
  - Arthur Washington, Douglas Mackbee [ Nor-Cal FDC], and Michael Johnson [Direct Surety]



### **Caltrans Small Business Program Goals**

- Increase Small Business Certification
- Increase Contracting Opportunities
- Create Relationships between Prime Contractors and Small Businesses

### If you're not certified:

- Register your business at DGS Website:
  - http://www.dgs.ca.gov/pd/Programs/OSDS/GetCertified.aspx



# Caltrans Small Business Program Goals

#### **CALTRANS EXECUTIVE ORDER S-11-0**

"California Department of Transportation will encourage, and whenever possible, increase small business participation, including Disadvantaged Business Enterprises (DBE), in federally-assisted highway and transit-related projects"

- 25% Certified Small Business Enterprise (SBE) goal
- 12.5% Disadvantaged Business Enterprise (DBE) goal
- 3% Disabled Veteran Business Enterprise (DVBE)goal



# **North Region**

<u>County</u> Marin	Number of Projects	Dollar Amount
IVIATIII	3	\$ 53,014,000
Napa	4	\$ 1,800,000
Solano	3	\$ 4,727,000
Sonoma	2	\$ 2,770,000
Totals	12	\$ 62,311,000



### **CURVE CORRECTION**

On Route 101, in Marin and Sonoma counties near Petaluma



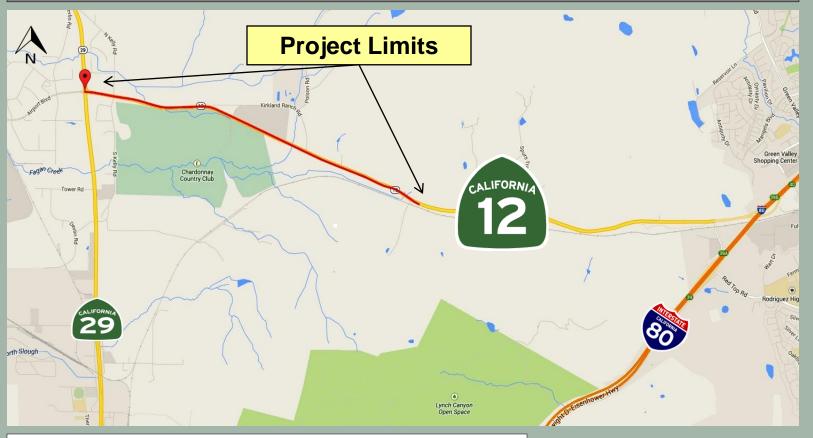
EA 26409 MRN-101 PM 26.8/27.6 SON-101 PM 0.0/2.0

Cost: \$50,400,000 (Bid Items)

Adv: Dec. 2014 Bids Open: Feb. 2015



# Construct Replacement Landscaping On Route 12 in Napa and Solano Counties



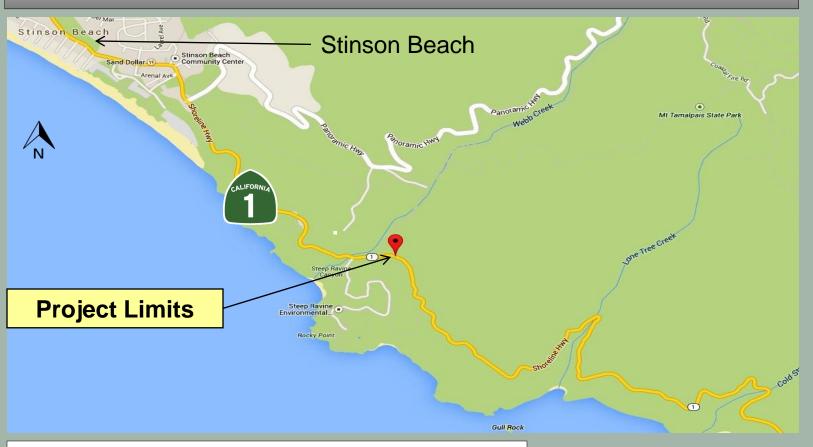
EA 2641A NAP-12 PM 0.0/3.3

Cost: \$ 614,000 (Bid Items)

Adv: Feb 2015 Bids Open: Mar 2015



### CONSTRUCT SOLDIER PILE TIE BACK RETAINING WALL – SR 1 near Stinson Beach



EA 4S220 MRN-1 PM 11

Cost: \$1,770,000 (Bid Items)

Adv: April 2015 Bids Open: May 2015



# **East Region**

County	Number of Projects	<b>Dollar Amount</b>
Alameda	8	\$25,000,000
Contra Costa	2	\$ 3,100,000
Total	10	\$28.100.000



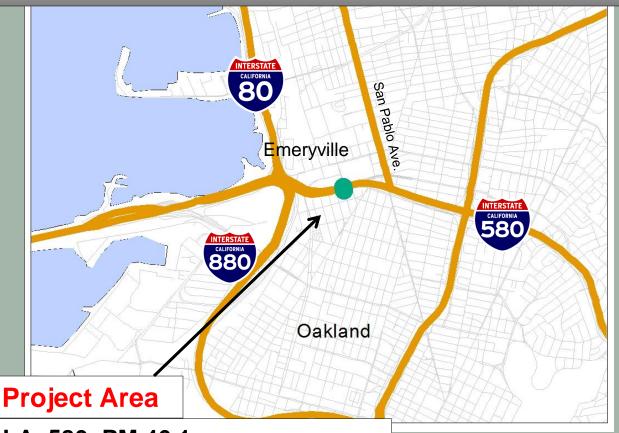
# Construct Retaining Wall and Upgrade Shoulder and Sidewalk on State Route 13 in Oakland in Alameda County



- 0G210, ALA-013, PM 9.9/10.1
- Cost: \$880,000
- Adv: early Feb. 2015 Bids Open: late Feb. 2015



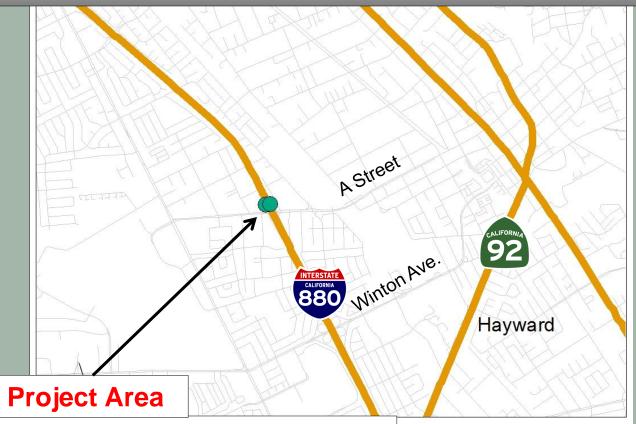
# Rehabilitate Bridge Structure at Interstate 580 Distribution Structure in Oakland in Alameda County



- 1A672, ALA-580, PM 46.1
- Cost: \$13,800,000
- Adv: Apr. 2015 Bids Open: Jun. 2015



# Roadway Planting and Irrigation Work on Interstate 880 in Hayward in Alameda County



- 17245, ALA-880, PM 18.4
- Cost: \$400,000
- Adv: Apr. 2015 Bids Open: Jun. 2015



#### **Highway Resurfacing on State Route 13 in Alameda County**



- 1J190, ALA-013, PM 4.3/9.6
- Cost: \$4,275,000
- Adv: Apr. 2015 Bids Open: May 2014



# **West Region**

County	Number of Projects	<b>Dollar Amount</b>
San Francisco	0	\$ -0-
San Mateo	9	\$ 23,686,000
Total	9	\$ 23,686,000



### Repair Washouts with RSP



EA 4G630 SM-280 PM R25.5

Cost: \$291,000

Adv: April 27, 2015

**Bids Open: May 27, 2015** 



# **Construct Signalized Intersection**



EA 1G540 SM-82 PM 17.1

Cost: \$292,000

**Adv: March 2, 2015** 

Bids Open: March 30, 2015



# Replace and Upgrade Pumps and Electrical Controls for Existing Larkspur Pump Plants



EA 1J810 SM-280 PM 18.2 / 18.6

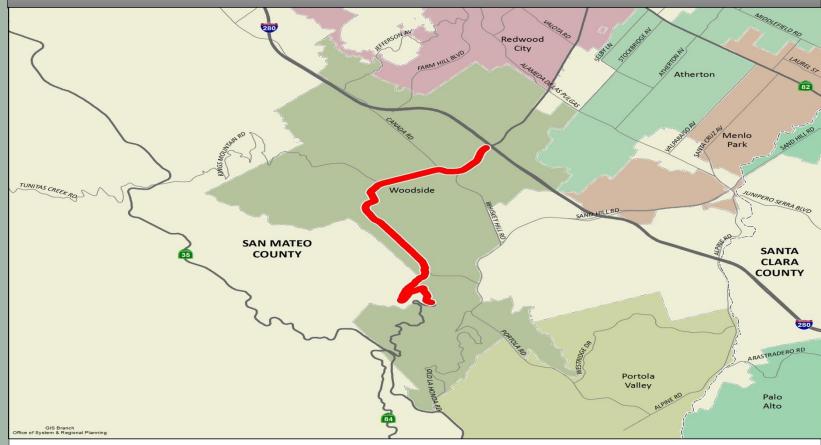
Cost: \$402,000

Adv: February 1, 2015

Bids Open: May 1, 2015



### Replace AC Surfacing



EA 1J210 SM-84 PM 17.0 / 21.5

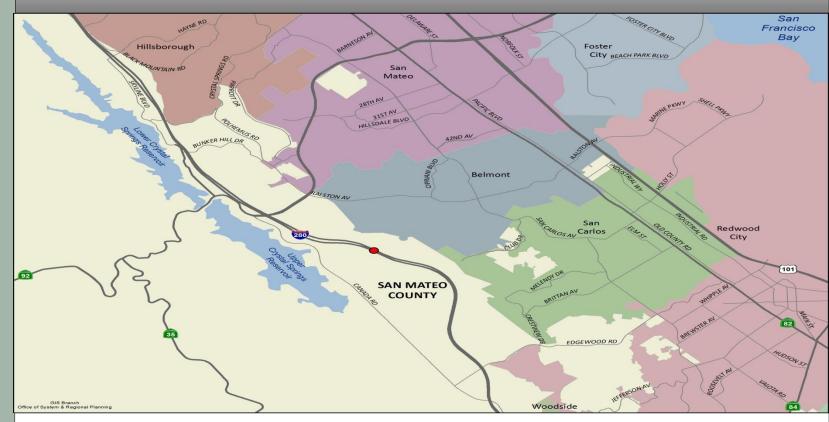
Cost: \$678,000

**Adv: February 26, 2015** 

Bids Open: March 26, 2015



# Repair Pipe System and Backfill Sinkhole



EA 4G591 SM-280 PM 9.4 / 9.4

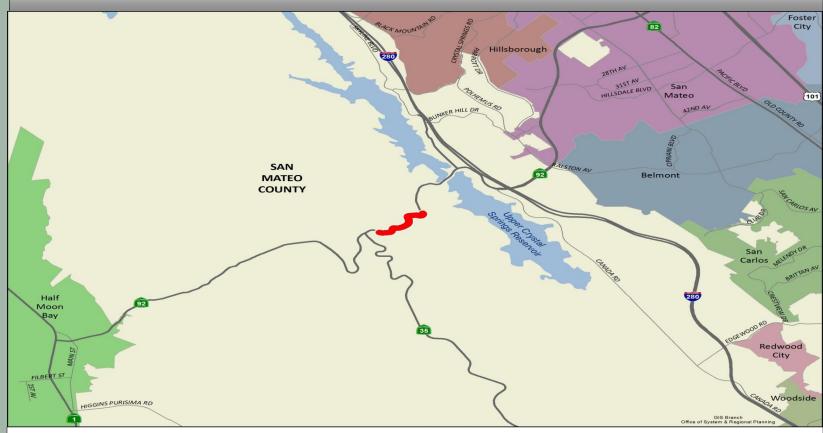
Cost: \$761,000

Adv: April 15, 2015

Bids Open: May 6, 2015



# INSTALL or MODIFY METAL BEAM GUARDRAILS



EA 1G850 SM-92 PM 5.4 / 6.2

Cost: \$898,000

Adv: April 15, 2015

**Bids Open: May 19, 2015** 



# Construct Roadside Pavement, Maintenance Vehicle Pullouts & Access Gates



EA 3G680 SM-101 PM 20.0 / 26.1

SM-280 PM 4.6 / 27.3

SM-380 PM 4.7 / 5.6

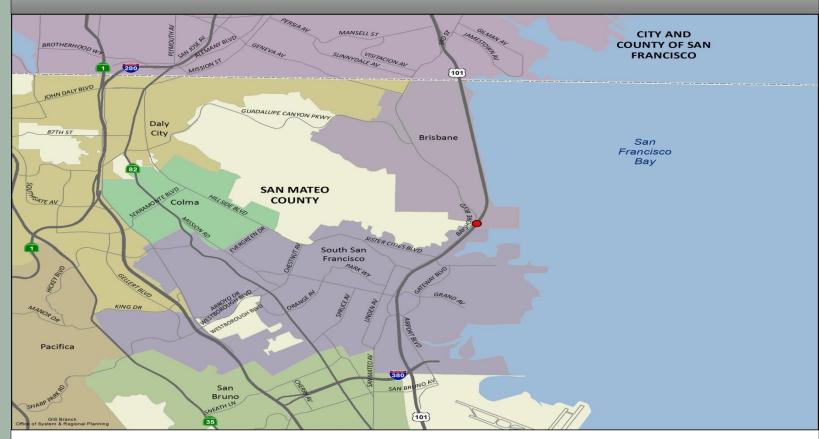
Cost: \$923,000

Adv: April 1, 2015

Bids Open: April 29, 2015



# Spot Blast and Paint Entire Steel Girders and Bent Caps



EA 3E790 SM-101 PM 23.6 / 23.6

Cost: \$5,440,000

Adv: February 9, 2015

Bids Open: March 11, 2015



# Replace Bridge Structure at San Francisquito Creek Bridge



EA 23562 SCL-101 PM 52.0 / 52.6 SM-101 PM 0.0 / 0.6

Cost: \$14,000,000

**Adv: January 20, 2015** 

Bids Open: March 3, 2015

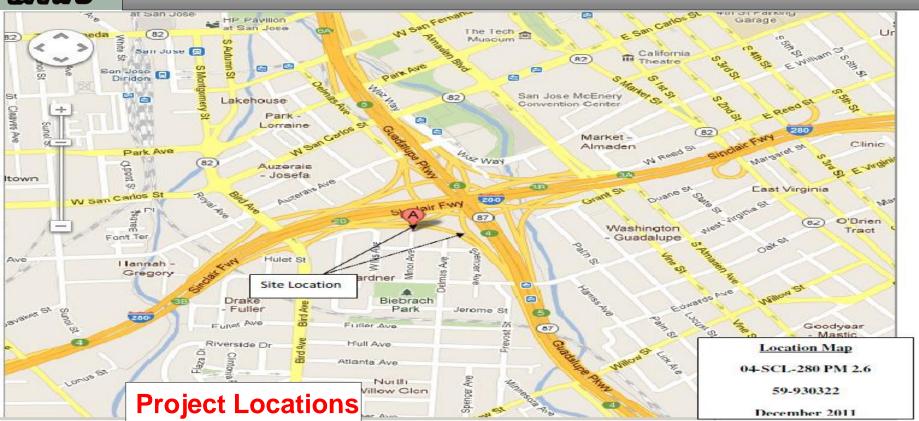


# **South Region**

County	Number of Projects	<b>Dollar Amount</b>
Santa Clara	5	\$ 6,605,017
Total	5	\$ 6.605.017



#### Construct Geosynthetic Reinforced Embankment on Interstate 280 in Santa Clara County



- 1SS52, SCL-280, PM 2.6
- Cost: \$1,800,000
- Adv: Jan. 2015 Bids Open: Mar 2015



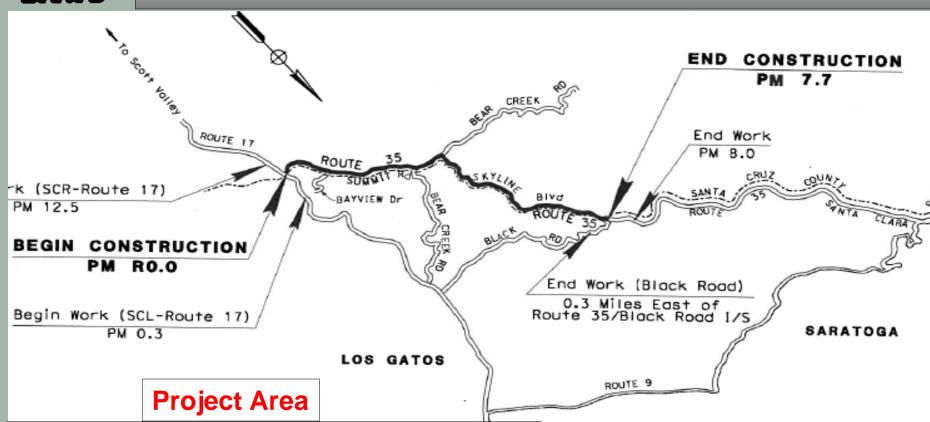
# Replace K-Rail Barrier and MBGR w/Concrete on State Route 87 in Santa Clara County



- 4G610, SCL-87, PM 9.0/9.2
- Cost: \$340,000
- Adv: Feb. 2015 Bids Open: Mar. 2015



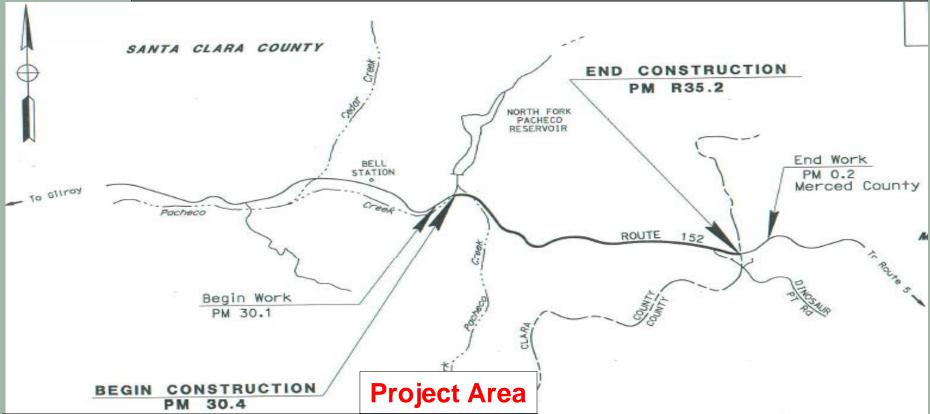
#### Refresh Striping on State Route 35 in Santa Clara County



- 1J280, SCL-35, PM R0.0/7.7
- Cost: \$130,000
- Adv: Apr. 2015 Bids Open: May 2015



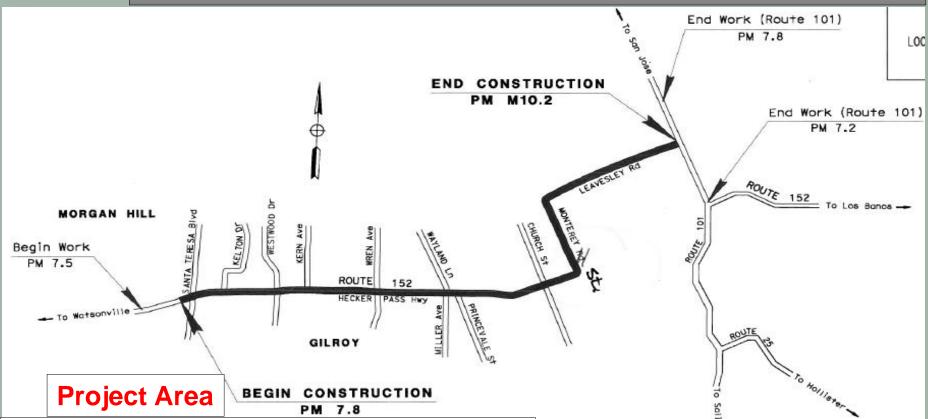
# AC Pavement and Rubberized Asphalt Placement on State Route 152 in Santa Clara County



- 2J200, SCL-152, PM 30.4/R35.2
- Cost: \$4,140,000
- Adv: Apr. 2015 Bids Open: May 2015



#### Refresh Striping on State Route 152 in Santa Clara County



- 4H960, SCL-152, PM 7.8/M10.2
- Cost: \$200,000
- Adv: Apr. 2015 Bids Open: May 2015